

# SALES BREAKTHROUGH TRAINING PROGRAM

Transform Your Team's Sales Success in 8 Weeks!



## OVERVIEW

An 8-week team-focused journey to boost sales effectiveness through behavioral insights, communication strategies, and actionable techniques. Empower your team to:

- Master the sales process.
- Adapt to buyer styles.
- Achieve measurable results.

## KEY FEATURES

- ✓ Customized Assessments
- ✓ Behavioral Selling Techniques
- ✓ Comprehensive Training
- ✓ Role-Playing Practice
- ✓ Actionable Plans

## PROGRAM SCHEDULE

- Week 1: Team Assessment Review – Build collaboration and growth.
- Week 2: Behavioral Selling Styles – Master the DISC framework.
- Week 3: Prospecting & Building Rapport
- Week 4: Questioning & Qualifying Buyers – Uncover buyer needs.
- Week 5: Tailored Sales Presentations – Speak to buyer profiles.
- Week 6: Overcoming Objections – Enhance perceived value.
- Week 7: Closing Techniques – Seal the deal with confidence.
- Week 8: Full Process Simulation – Reinforce skills and success plans.

## CONTACT US TODAY!

Enroll Your Team Now in the Sales Breakthrough Training Program.

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## WHO SHOULD ATTEND?

- Sales Professionals: Ready to elevate performance.
- Sales Teams: Enhance collaboration and results.
- Leaders: Build a high-performing sales culture.

## BENEFITS

- Boost confidence and sales effectiveness.
- Strengthen team communication and collaboration.
- Achieve measurable results and sustainable success.

